



## Compensation Schedule Consumer Markets Product Lines, Effective January 15, 2022

This Blue Cross and Blue Shield of Texas (BCBSTX) Compensation Schedule is effective January 15, 2022 and replaces any existing Consumer Markets Producer Agreement Compensation Schedule in effect prior to the effective date of this schedule and shall apply to all new and existing policies effective on or after the effective date of this Compensation Schedule.

### Under 65 ACA MEDICAL Qualified Health Plans (QHPs)

Plans	Compensation Year 1+
Blue Advantage HMO <sup>SM</sup> plans Blue Advantage Plus <sup>SM</sup> HMO plans	\$25 per member per month*
MyBlue Health <sup>SM</sup> HMO plans	\$20 per member per month*
Under 65 health plans with original effective dates of 04/01/2016 through 12/31/2016	\$0

\* The maximum number of members per policy/contract counted towards compensation is 5.

### Under 65 ACA DENTAL QHPs

Plans	Compensation, Years 1 - 3	Compensation, Years 4+
All Dental plans	6%	4%

Writing producers must complete the Centers for Medicare & Medicaid Services (CMS) Federally Facilitated Marketplace (FFM) annual training and registration process prior to assisting consumers enroll in Marketplace policies for new sales or active renewals to be eligible for compensation of such sales. Writing producers must complete the CMS FFM annual training and registration process by the last day of the calendar year in order to qualify for compensation of passive renewals of Marketplace policies.

Producers must annually complete Off-Exchange Special Enrollment Period (SEP) training and affirm completion of the training, in order to sell Off-Exchange products as a result of an SEP.

It is the producer's responsibility to ensure the accuracy of each monthly compensation statement. BCBSTX limits compensation adjustments for all Individual business to twelve (12) months for non-payment or under-payment of compensation.