MEDICARE PREMIUM

REIMBURSEMENT ARRANGEMENTS

how small employers (with fewer than 20 employees) can save money by paying for their workers’ Medicare Part B, Part D, and Medigap premiums
As group health insurance premiums continue to increase, employers are looking for creative ways to help their employees access care while keeping their own costs under control. As a result, we’ve received a number of questions about whether employers can pay for Medicare premiums for their active and/or retired employees. In this paper, we’ll examine those questions as they apply to employers of different sizes and introduce a strategy that could save small employers money.
Can employers reimburse retired employees for Medicare supplement premiums?

The answer to this question is **YES**!

The IRS says that a “retiree-only” HRA is a “group of one” and therefore the market reform requirements do not apply to this type of arrangement. It is perfectly legal for an employer, regardless of size, to put money into a Health Reimbursement Arrangement and allow its retired employees to use that money to purchase individual health insurance coverage, Medicare supplement policies, or Medicare Advantage or Part D plans.

However, an HRA is considered to be a group health plan and is therefore minimum essential coverage. Anyone participating in a retiree-only HRA is ineligible to receive a premium tax credit for health insurance purchased through the individual Marketplace; the government considers that to be double-dipping.

While this is good news for companies that provide retiree health coverage, this practice is usually limited to very large employers; the vast majority of companies do not provide retiree health benefits.
Can employers reimburse active employees for Medicare Part B and Medicare supplement premiums?

While most employers do not pay for retiree coverage, they may want to find a way to help those employees over the age of 65 who are still working. It is true that these active employees can choose to stay on the employer-sponsored health plan, but they may find that they can save money and get better coverage by signing up for Medicare. So... can an employer pay the Medicare premiums for active employees?

The answer is two-fold: YES and NO.

IRS GUIDANCE ON MEDICARE REIMBURSEMENT ARRANGEMENTS

In April of 2015, the IRS confirmed that a “Medicare Premium Reimbursement Arrangement,” under which an employer reimburses (or pays directly) some or all of the Medicare Part B, Part D, and/or Medicare supplement premiums for two or more active employees, is in fact subject to the market reforms applicable to group health plans.

However, as long as 1) the employees participating in the Medicare premium employer payment plan is only offered to employees with Medicare, 2) those employees are also given the opportunity to enroll in the group health plan, and 3) the employer payment plan is limited to reimbursement of Medicare Part B or Part D premiums and excepted benefits, including Medigap premiums, then the plan can be “integrated” with the group health coverage and will not be out of compliance. That’s great news for employers that would like to help their Medicare-eligible employees find alternate coverage outside the group plan – the IRS says they can do it.
CMS MEDICARE SECONDARY PAYER RULES

However, just because the IRS says it’s ok doesn’t mean every employer can set up a Medicare premium reimbursement arrangement. The reason is because groups with more than 20 employees are subject to the “Medicare Secondary Payer” (MSP) rules. In short, the group plan is primary and Medicare is secondary when a company has 20 or more employees, and there are strict rules the prohibit employers from pressuring or incentivizing active employees to drop off the group plan and sign up for Medicare instead. The Centers for Medicare and Medicaid Services (CMS) governs the Medicare Secondary Payer rules.

For groups under 20, though, these rules don’t apply. When a company has fewer than 20 employees, Medicare is primary and the group plan is secondary, and because insurance companies can pay as if an employee has Medicare Part B, whether he or she actually does or not, it’s often to an employee’s advantage to drop off the group plan and sign up for Medicare and a supplement instead. And now, thanks to the recent guidance, it appears the employer can even help these employees with the cost.

This creates a great opportunity for small employers.

Because age is one of the few permissible rating factors in the small group market, older employees can have a huge impact on a company’s health insurance premiums. If a small employer (with fewer than 20 employees) has the option of paying the Medicare Part B, Part D, and Medigap premiums for these Medicare-eligible employees, the group health premiums could decrease and older workers could end up with more comprehensive coverage: a win-win!
How to Set Up a Medicare Premium Reimbursement Arrangement

It’s actually a lot easier than most employers realize to implement a Medicare premium reimbursement arrangement. Here’s a quick checklist to make sure you’re doing it right:

1. First, make sure Medicare is primary for your group.
   In general, this is true when the company has fewer than 20 employees. However, common ownership rules do apply, so if two companies that are under common ownership each have 15 employees, these employees would be added together to determine whether Medicare is primary or not. Since the total count is more than 20, the group coverage is primary, the MSP rules apply, and these companies should not set up a Medicare premium reimbursement arrangement, even though individually they have fewer than 20 workers.

2. Second, make sure you offer group health coverage that provides minimum value to all eligible employees, even if they have Medicare.
   Put another way, you can’t force Medicare-eligible employees off the group plan. They have the same rights as other active employees and can continue the group coverage if they wish. Many, however, will find the Medicare premium reimbursement arrangement more attractive than the group health coverage.
Third, you may only offer the Medicare premium reimbursement arrangement to employees who are enrolled in Medicare Part A and Part B or Part D.

While this sounds obvious, it seems to indicate that the arrangement is not available and should not be offered to Medicare-eligible employees who have not yet signed up for Medicare – it’s a little unclear in the IRS guidance, so be careful what you say to employees who have chosen to postpone their Medicare coverage.

Fourth, the arrangement may only reimburse employees for Medicare Part B and D premiums and excepted benefits, including Medigap premiums.

This means that you will need to determine not only the dollar amount but the categories of premiums you will reimburse. This will be determined in part by your budget and in part by the group coverage available to your employees. If you want your Medicare-eligible employees to take advantage of your offer, you need to show them how they will get better coverage at a lower price if they drop off the group plan. Your agent can help you with this task.

That’s about it. The funds can be placed in a Health Reimbursement Arrangement, but this doesn’t appear to be a requirement; employers can choose to reimburse employees directly on a tax-free basis for these expenses.

JME INSURANCE AGENCY IS NOT CONNECTED WITH OR ENDORSED BY THE UNITED STATES GOVERNMENT OR THE FEDERAL MEDICARE PROGRAM.
About JME Insurance Agency

JME Insurance Agency was founded in 1984 and is based in Dallas, Texas. We help employers, individuals & families, and Medicare beneficiaries with their health, dental, life, and disability insurance needs. We’d love the opportunity to help you too!

To read additional white papers and blog posts, view tutorial videos, and access other helpful resources, please visit our website at www.jmeinsurance.com.

If you’d like to learn more about Medicare premium reimbursement arrangements or if you’d like to explore this strategy for your company, please email us at jme@jmeinsurance.com or call us at 972.245.0266.
Reference Material

More information about employer reimbursement for individual health insurance and/or Medicare premiums for active and/or retired employees can be found in the below notices from the Internal Revenue Service.

**IRS Notice 2013-54**

This notice provides guidance on the application of certain provisions of the Affordable Care Act to the following types of arrangements: (1) health reimbursement arrangements (HRAs), including HRAs integrated with a group health plan; (2) group health plans under which an employer reimburses an employee for some or all of the premium expenses incurred for an individual health insurance policy, such as a reimbursement arrangement described in Revenue Ruling 61-146, or arrangements under which the employer uses its funds to directly pay the premium for an individual health insurance policy covering the employee (collectively, an employer payment plan); and (3) certain health flexible spending arrangements (health FSAs).

**IRS Notice 2015-17**

This notice reiterates the conclusion in previous guidance addressing employer payment plans that these arrangements are group health plans that will fail to comply with the market reforms that apply to group health plans under the Affordable Care Act (ACA). The guidance also addresses integration of Medicare premium reimbursement arrangements with a group health plan.

**IRS Notice 2015-87**

This notice provides further guidance on the application of various provisions of the Affordable Care Act to employer-provided health coverage and provides guidance on the application of the market reforms that apply to group health plans under the Affordable Care Act (the market reforms) to various types of employer health care arrangements.
Copyright

No part of this consumer report may be reproduced or transmitted in any form without the written permission of the author. This electronic book is optimized for viewing on a personal computer screen, but it is optimally organized so that it can be printed out and assembled in a traditional book form.

Disclaimer

This report was diligently researched and compiled with the intent to provide information for persons wishing to learn about the landscape of health insurance reform and the opportunities and challenges it presents. Throughout the making of this report, every effort has been made to ensure the highest amount of accuracy and effectiveness for the techniques suggested by the author, but the report may contain contextual as well as typographical mistakes.

No information provided in this report constitutes a warranty of any kind, nor shall readers of this report rely solely on any such information or advice. All content, products, and services are designed for personal use and information purposes only and are not to be considered as legal, medical, or professional advice. This report makes no warranties or guarantees, express or implied, as to the results provided by the strategies, techniques, and advice presented in this report. The publishers of this report expressly disclaim any liability arising from any strategies, techniques, and advice presented.

The purpose of this consumer report is to educate and guide. Neither the publisher nor the author warrant that the information contained within this report is free of omissions or errors and is fully complete. Furthermore, neither the publisher nor the author shall have responsibility or liability to any entity or person as a result of any damage or loss caused or alleged to be caused indirectly or directly by this report.

JME INSURANCE AGENCY IS NOT CONNECTED WITH OR ENDORSED BY THE UNITED STATES GOVERNMENT OR THE FEDERAL MEDICARE PROGRAM.

Safe Harbor Notice

Certain statements in this presentation relate to future results that are forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. This presentation contains statements involving risks and uncertainties, including statements related to market opportunity and future business prospects. Actual results may differ materially and reported results should not be considered as an indication of future performance. Factors that could cause actual results to differ are not included.